Trade Patterns and Human Capital under Publicly Provided Education and Privately Provided Education

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Abstract
We examine the trade patterns using traditional Ricardo-Viner model, but also consider one of the sectoral-specific factor as human capital which will be produced under education. The education service in a country may be provided by government or private sector. We will show that a country with a publicly provided education will export the good which is produced by using the human capital.

Key words
trade patterns / human capital / unskilled labor / publicly provided education
privately provided education

1. Introduction
The topic about relation between human capital and trade patterns has been explored by many authors. Human capital can be produced through various channels. Education is one of the channels to produce human capital. On the other hand, education can be provided by public sector or private sector. In fact, there are some countries where education is mainly provided by government whereas some countries are the opposite.

If human capital is provided by public sector or government, it is interesting to refer some studies in the literature of international trade where public service or public good is incorporated. Abe (1990) examines how the difference in the level of public input supplied by the government affects the trade patterns between the countries. Some other studies are also remarkable such as Manning McMillan (1979), Tawada and Abe (1984), Okamoto (1985), and Ishizawa (1988) also examine trade patterns in the economy with the public intermediate good. The important role of
government which is to provide public input to private sector is emphasized in those studies. There are also some authors consider the public input as education such as Wong and Yip (1999) study the effects on growth, welfare, and income distribution.

However, in the literature of international trade, the comparisons between publicly provided service and privately provided service, especially where human capital is dealt with, have not been explored sufficiently. The issue of trade patterns between publicly provided education economy and privately provided education economy will be examined in this paper.

On the other hand, Findlay and Kierzkowski (1983) construct a model with two kinds of individual with equal lifetime income in terms of present value which is based on the standard Heckscher-Ohlin-Samuelson (HOS) model. In this paper, we follow the basic idea of Findlay-Kierzkowski (1983) and apply the standard Ricardo-Viner (RV) model instead of HOS model.

The purpose of this paper is to study the trade equilibrium between the public education country and the private education country. We will show that a country with publicly provided education will export final good which is produced by using human capital and import the other final good which is produced by not using human capital, while a country with privately provided education does the opposite. In order to make our comparison more tractable, we will simplify all the production function not only in standard form but also in more numerically. Since the basic model we apply here is RV model, analogous production functions are also allowed in this paper.

In the next section we will simply show the standard RV model, and then the formation of human capital under publicly provided education and privately provided education. The main results are shown in section 3 and the comparisons are presented in section 4. Concluding remarks are given in the final section.

2. The Model

(1) The Standard Ricardo-Viner model

We consider a three-sector (2 final good sectors and 1 education sector), two-primary-factor (unskilled labor and capital) framework. Final good sectors are private sectors while education sector may be public sector or private sector. Education sector produces human capital which will be used together with unskilled labor as inputs in one of the final good sectors, say, sector 1, to produce the final goods, say, good 1. Good 2 is produced in sector 2 using the primary-factor, that is, unskilled labor and capital. On the other hand, human capital is produced using unskilled labor and the human capital itself in the education sector. Unskilled labor is mobile among the private sectors and capital is immobile among sectors, whereas human capital is mobile between only sector 1 and education sector.

First, we will show the basic RV model. Assume that the production functions of the final goods are expressed as

\[ X_1 = \sqrt{L_1 H}, \]  
\[ X_2 = \sqrt{L_1 K}, \]

where \( X_1, X_2, L_1, L_2, K \) and \( H \) denote good 1, good 2, unskilled labor employed in sector 1 and sector 2, capital and human capital, respectively.

Full employment conditions of the primary-factor are expressed as

\[ L_1 + L_2 = L, \]
\[ K = K', \]

where \( K' \) is the fixed endowment of capital while \( L \) is the supply of total unskilled labor and is endogenously determined which is different from the standard RV model.

The basic RV model differs also from our model in the full employment condition of human capital. Assume also that the production function of the education sector is expressed as

\[ H = \sqrt{H \cdot U_E}, \]
Trade Patterns and Human Capital under Publicly Provided Education and Privately Provided Education  

CHONG Fatt Seng

\[ H = \bar{H} - H, \quad (6) \]

where \( \bar{H} \) is the gross output of human capital and \( H \) is the input of human capital itself, or we can refer it as “educator” in the education sector. \(^3\) \( U_e \) represents those who have chosen not to be unskilled labor but to be students. \( H \) denotes the net output of the human capital. In other words, \( H \) is the total supply of human capital which can be employed in education sector as educator (\( H_e \)) or in the sector 1 to produce good 1. For simplicity, we also assume that the domestic capital stock is owned by all individuals and there is perfectly equality in distribution of the capital stock. \(^4\) Then, in each period, each individual receives \( rK/2N \) equally where \( r \) is the factor price of the capital and \( 2N \) is amount of population.

At the present moment, suppose \( H \) is assumed to be perfect inelastic, then we can solve the basic system by using the unit cost functions. Let \( W_h \) and \( W_l \) denote the factor prices of human capital and unskilled labor, respectively. The final goods market equilibrium conditions will be given by

\[ 2 \sqrt{W_h W_l} = P, \quad (7) \]
\[ 2 \sqrt{r W_l} = 1, \quad (8) \]

where good 2 serves as the numeraire, and \( P \) is the relative price of good 1 in terms of the numeraire. Full employment conditions are expressed as

\[ X_1 \sqrt{\frac{W_h}{W_l}} + X_2 \sqrt{\frac{r}{W_l}} = L, \quad (9) \]
\[ X_1 \sqrt{\frac{W_h}{W_l}} = H, \quad (10) \]
\[ X_2 \sqrt{\frac{W_l}{T}} = K. \quad (11) \]

Given \( P, K, L, H, \) and \( \bar{H} \), we can solve for \( W_h, W_l, r, X_1 \) and \( X_2 \) from equations (7) to (11). This is only the familiar basic RV model which is much simpler than what we are going to extend.

Now, we have to introduce the basic idea of Findlay and Kierzkowski (1983) to complete our model. In the economy, we have 2 generations at each period. At each period, \( N \) individuals are born but also \( N \) individuals die, it ends up a stationary population at each period. For simplicity, we assume that each individual lives for only 2 periods. Each individual can choose to be educated at period 1 then earn his or her income as human capital at period 2, or choose to start working as unskilled labor to earn his or her income at period 1 and period 2. Either way, their lifetime income must be the same due to the arbitrary conditions. Let \( U_e \) and \( U_l \) denote the individuals who choose to be educated and to be unskilled labor, respectively.

The population at each period is expressed as

\[ 2N = 2 (U_e + U_l), \quad (12) \]

it follows that the total supply of unskilled labor is expressed as

\[ L = 2U_l. \quad (13) \]

The next step is to clarify the differences between the publicly provided education and the privately provided education. \( \Box \) Publicly provided education

In this subsection, we assume that the education is provided by the government with free of charge. The government imposes income tax to finance the provision of education. The opportunity cost, which is the income of unskilled labor earned at period 1 and period 2, in terms of present value, is expressed as

\[ (1 - x) \left( W_e + \frac{W_l}{1 + t} \right), \]

where \( \bar{\Pi} \) and \( \bar{\Delta} \) are, income tax rate and fixed interest rate, respectively. Since the education service is free of charge, the total cost of education is only the opportunity cost, which is the income of unskilled labor earned at period 1 and period 2. The gross benefit of education to an individual, in terms of present value, is expressed as

\[ (1 - x) \cdot \frac{1}{1 + t} \cdot \frac{W_h}{U_e} \frac{H}{U_l}. \]

Note that \( W_h \) represents the total income of the
whole supply of human capital at period 2 without tax being imposed, that is, when $\delta$ is zero.\footnote{In the equilibrium, $U_e$ must be determined with equalizing the opportunity cost and the gross benefit of human capital in terms of present value, thus we must have}

$$
W_{1-H} = \frac{\sqrt{\frac{H+U}{2+t}}}{U_{1-h}}.
$$

(14)

The government’s budget constraint will be given by

$$
W_h H = x \frac{1}{2} W_H (H + H) + W_L L + r K, \tag{15}
$$

where the LHS is the tuition received by all educators while the RHS represents the tax revenue collected by imposing the same income tax rate to all individuals.

Assume that the government chooses $H_e$ to maximize $H$, hence the maximization problem is

$$
\max_{H} H.
$$

Considering the equations (5) and (6), the solution for the problem is

$$
\frac{H}{U_e} = \frac{1}{4}. \tag{16}
$$

Before we see the equilibrium in the case of publicly provided education, we depict the case of privately provided education in the next subsection.

(Ⅱ) Privately provided education

In this subsection we assume that there is no education is provided by government which is free of charge, so each individual has to “buy” the education service. We also assume that each educator gets exactly the factor price of human capital as his or her wage. It follows that tuition has to be paid by an individual is $W_i H_i/U_e$. The opportunity cost will be the income of unskilled labor earned at period 1 and period 2. Hence the total cost of education will be given by

$$
W_i H_i + W_i + \frac{W_i}{1+t}.
$$

The gross benefit of education to an individual is expressed as

$$
\frac{1}{1+t} \cdot \frac{W_i \sqrt{H_i U_i}}{U_i}.
$$

In the equilibrium, the gross benefit must be equal to the total cost of education, thus we must have

$$
\frac{W_i}{W_h} = \frac{\sqrt{H_i U_i} \cdot (1+t)}{(2+t) U_i}. \tag{17}
$$

As long as the private education sector is perfect competitive, we must have

$$
W_i = \frac{\sqrt{H_i U_i}}{H_i} = W_h, \tag{18}
$$

which is the familiar first order condition, only is $W_i$ in the LHS represents the price of the human capital which can be “purchased” by sector 1, whereas the other one in the RHS represents the factor price of the educator. Hence we obtain the exactly same condition in the case of publicly provided education, which is expressed in the equation (16).

3. Public Provision VS Private Provision

In this section, we are going to compare the equilibrium between the case of publicly provided education and the case of privately provided education. To see the comparison more clearly and without getting confused, we distinguish the notation of endogenous variables between the two cases. For example, $W_h^p$ will represent the factor price of unskilled labor in the case of publicly provided education whereas $W_h^p$ will represent that in the case of privately provided education.

After all, we can use 12 equations to solve for the economy with publicly provided education, that is, from equations (5) to (13) and (14) to (16) to solve simultaneously for 12 variables which are $W_i^p, W_i^p, r^p, X_i^p, X_j^p, L, H^p, H^p, U_i^p, U_j^p$, and $\delta$. On the other hand, we can also use 11 equa-
tions to solve for the economy with privately provided education, that is, from equations (5) to (13), (16) and (17) to solve for 11 variables which are $W_L$, $W_H$, $r$, $X_1$, $X_2$, $L$, $H$, $H_E$, $H_b$, $U_E$, and $U_L$.

Let us solve for $W_L$, $W_H$, $r$, $X_1$ and $X_2$ in concrete form given $P$, $K$, $L$ and $H$. From equations (7) to (11), we have the conventional RV model solutions which are expressed as

$$W_L = \frac{LP^2}{HP^2 + K}, \quad (19)$$

$$r_L = \frac{L}{HP^2 + K}, \quad (20)$$

$$X_1 = \sqrt{\frac{LP^2}{HP^2 + K}}, \quad (21)$$

$$X_2 = \sqrt{\frac{L}{HP^2 + K}}. \quad (22)$$

The four equations above are common to both the cases of publicly provided education and privately provided education. The next thing we have to do is to solve $H$ and $L$ in concrete form.

(□) Publicly provided education equilibrium

From here we start using the distinguished notation to avoid confusion. The endogenously determined variables are in the form with superscript of “g” as referred previously. Rewrite the equation (16), we have

$$H^g = \frac{1}{4} \cdot U^g. \quad (16')$$

From equations (16'), (5) and (6), we obtain

$$H^g = \frac{1}{4} \cdot U^g, \quad (23)$$

$$H^g = H^g. \quad (24)$$

Substitute equations (5), (16') and (19) into equation (14) and rearrange it, we have

$$L^g = 2(2 + t) \cdot \frac{HP^2 + K}{P^2}. \quad (25)$$

Substitute equations (12), (13) and (23) into equation (25), we obtain

$$U^g = \frac{4}{P^2(6 + t)} \cdot NP^2 \cdot K(2 + t), \quad (26)$$

where $K/\frac{NP^2}{K} < 1$ is assumed.$^8$ Substitute equation (26) into equations (23) and (24), we have,

$$H^g = H^g = \frac{4}{P^2(6 + t)} \cdot NP^2 \cdot K(2 + t). \quad (27)$$

Substitute equation (27) into equation (25), we obtain

$$L^g = \frac{2(2 + t)(NP^2 + 4K)}{(6 + t)P^2}. \quad (28)$$

Now we can solve the equations from (19) to (22) in concrete form. Substituting equation (27) and (28) into them, we obtain

$$W^g = 2(2 + t), \quad (19')$$

$$r^g = \frac{2(2 + t)}{P^2}, \quad (20')$$

$$X_1^g = \sqrt{\frac{2(2 + t)}{NP^2} \cdot (2 + t)K}, \quad (21')$$

$$X_2^g = \sqrt{\frac{2(2 + t)}{NP^2}}. \quad (22')$$

In particular, we can also solve for $W_L^g$, $W_H^g$, $r^g$ and $X_1^g$, $X_2^g$. Rearrange equation (19') and substitute it into equation (7), and then substitute $W^g$ into equation (20'), we have

$$W^g = \frac{P}{2 \sqrt{2(2 + t)}}, \quad (29)$$

$$W_H^g = \frac{\sqrt{2(2 + t)} \cdot P}{2}, \quad (30)$$

$$r^g = \frac{\sqrt{2(2 + t)}}{2P}. \quad (31)$$

On the other hand, from equations (21') and (22'), we obtain

$$X_1^g = \frac{NP^2 \cdot (2 + t)K}{(6 + t)KP}. \quad (32)$$

It is interesting to see that $W_L/P$ and $W_H/P$ are always constant as well as $W_H/P$. The magnification effect of $P$ on $W_H/P$ in our model which is different from the standard RV model.
(22) Privately provided education equilibrium

In this subsection we will do almost the same substitutions as done in the previous subsection, only we use equation (17) instead of equation (14). Moreover, we use the superscript notations with “p” instead of “g” to distinguish from the case of publicly provided education.

Rewrite equation (16), we have

\[ \frac{H^p}{U^p} = \frac{1}{4}. \]  

(16”)

From equations (16”), (5) and (6), we obtain

\[ H^p = \frac{1}{4} \cdot U^p, \]  

(33)

\[ H^p = H^p. \]  

(34)

Substitute equations (5), (16”) and (19) into equation (17) and rearrange it, we have

\[ L^p = \frac{4 (2 + t)}{1 - t} \cdot H^p + K. \]  

(35)

Substitute equations (12), (13) and (33) into equation (35), we obtain

\[ \frac{U^p}{W^p} = \frac{2 \cdot N \cdot (1 - t) \cdot P^2 \cdot 2 (2 + t) \cdot K}{(4 - t) \cdot P^2}, \]  

(36)

where \(2 (2 + t) K / (1 - t) NP^2 < 1\) is assumed.\( ^6 \)

Substitute equation (36) into equations (33) and (34), we have

\[ H^p = H^p = \frac{N \cdot (1 - t) \cdot P^2 \cdot 2 (2 + t) \cdot K}{2 (4 - t) \cdot P^2}. \]  

(37)

Substitute equation (37) into equation (35), we obtain

\[ L^p = \frac{2 (2 + t) \cdot (NP^2 + 4K)}{(4 - t) \cdot P^2}. \]  

(38)

Now we can solve the equations from (19) to (22) in concrete form for the case of privately provided education. Substituting equation (37) and (38) into them, we obtain

\[ \frac{W^p}{W^p} = \frac{4 (2 + t)}{1 - t}, \]  

(19”)

\[ \frac{r^p}{W^p} = \frac{4 (2 + t)}{(1 - t) \cdot P^2}, \]  

(20”)

\[ X^p_{i^p} = \frac{(2 + t) \cdot K}{4 (1 - t) \cdot P^2}. \]  

(21”)

\[ X^p_{i^p} = 2 \frac{(2 + t) \cdot K}{1 - t}. \]  

(22”)

As what have been done in the previous subsection, we can also solve for \( W^p / W^p, r^p, X^p_i / X^p_2 \). Rearrange equation (19) and substitute it into equation (7), and then substitute \( W^p_i \) into equation (20’), we have

\[ W^p_i = \frac{1 - t}{2 + t} \cdot \frac{P}{4}. \]  

(39)

\[ W^p = \frac{2 + t}{1 - t} \cdot P. \]  

(40)

\[ r^p = \frac{2 + t}{1 - t} \cdot \frac{1}{P}. \]  

(41)

On the other hand, from equations (21”) and (22”), we obtain

\[ \frac{X^p}{X^p_2} = \frac{(1 - t) \cdot NP^2 \cdot 2 (2 + t) \cdot K}{2 (4 - t) \cdot K P}. \]  

(42)

4. Comparisons

In this section, let us make some comparisons between the case of publicly provided education and the case of privately provided education which can be shown in table 1.

<table>
<thead>
<tr>
<th>Factor Supplies</th>
<th>Factor Prices</th>
<th>Output</th>
</tr>
</thead>
<tbody>
<tr>
<td>(U^p &gt; U^p)</td>
<td>(W^p_i / W^p &lt; \frac{W^p_i}{W^p})</td>
<td>(X^p_i &lt; X^p_i)</td>
</tr>
<tr>
<td>(H^p &gt; H^p)</td>
<td>(r^p / W^p &lt; r^p / W^p)</td>
<td>(X^p_i &lt; X^p_i)</td>
</tr>
<tr>
<td>(H^p &gt; H^p)</td>
<td>(W^p_i &lt; W^p)</td>
<td>(X^p_i / X^p_i &gt; X^p_i / X^p_i)</td>
</tr>
<tr>
<td>(L^p &lt; L^p)</td>
<td>(r^p &lt; r^p)</td>
<td></td>
</tr>
</tbody>
</table>

Table 1: The difference between \(X^p_i\) and \(X^p_i\) depends on the interest rate (or time preference rate), as well as the population, capital endowment and relative price of final goods. \(X^p_i\) is probably larger than \(X^p_i\) if \(K / NP\) is not too small as well as \(p\).

It is interesting to see that, although \(W^p_i / W^p\) is smaller than \(W^p_i / W^p\), more individuals are will-
ing to become $U_e$ in the case of publicly provided education than in the case of privately provided education. This can be explained as follows. In the case of public provision, although the gross benefit of becoming a member of human capital is smaller than in the case of private provision, the “total cost” of education is much smaller in the case of public provision than in the case of private provision. This is mainly because the education service is free of charge under public provision. As a result, it makes the publicly provided education more attractive compared to the privately provided education and more individuals are willing to become human capital. Since the supply of human capital is larger in the public provision economy, factor prices of specific factors are smaller whereas factor price of mobile factor is larger compared to those in the private provision economy.

We should notice that not only factor prices of specific factors are smaller in the publicly provision economy, but also income tax are imposed. Hence individuals of human capital face two kinds of negative effect and may even be worse off even though education is provided by free of charge. However, whether they will be better off or worse off, we should compare their lifetime income. In terms of lifetime income, not only capital income, but also tuition as well as income tax should be taken into account. Regardless of unskilled labor or human capital, the lifetime income of all individuals in a country must be equal in equilibrium, hence it is just convenient to compare only the lifetime income of unskilled labor between countries. The difference can easily be obtained but it is indetermined and depends on the interest rate, population, capital endowment and relative price of final goods. However, our aim in this paper is to focus on the trade patterns, so we just leave this argument out from this paper.

On the other hand, the supply of unskilled labor must decrease in the public provision case due to the increase in $U_e$. What happens to the output of final goods? This can just simply be predicted through the mechanism which has been explained and so familiar in the traditional RV model, that is, $X_1$ must decrease whereas $X_2$ may increase or decrease since $H$ increases but $L$ decreases. In this paper, it depends on the population, capital endowment and relative price of final goods. $X_1$ is likely to increase if $K/NP$ is not too small as well as $\Phi$. In any case, $X_1/X_2$ definitely declines and does not depend on other variables in this paper. This point is more important in the context of international trade as long as we focus on the trade pattern between two countries. This can be easily proved by substracting equation (42) from equation (32).

Let us see what happens to trade pattern between the public provision economy and private provision economy. Since from equations (32) and (42) we know that both $X_1/X_2$ and $X_1/X_2$ are increasing functions of $P$, if free trade is allowed, we can conclude as

**Proposition 1**

*Assume that there are two countries with identical preferences, technology, population and capital endowments. The country with publicly provided education exports final goods which is produced by using human capital and imports final goods which is not produced by using human capital, while the country with privately provided education does the opposite.*

This proposition mainly depends on the amount of human capital supplies in both countries as shown in the traditional RV model. What we have done is to show that a country with publicly provided education will generate more human capital than that in a country with privately provided education. As a result, a country with publicly provided education has a comparative advantage in the production of final good 1 and has a comparative disadvantage in the production of final good 2. Conversely, a country with privately provided education does the opposite.

**5. Conclusion**

This paper has mainly examined the trade patterns between a country with publicly provided educa-
tion and a country with privately provided education.

Besides the trade patterns, we have also shown other important results such as the comparison between factor prices. In fact, there is nothing to say that a country which has a comparative advantage in the production of final good produced by human capital is better off or not. Since we can see from our results, factor price of human capital is lower and income tax is imposed as well in the country which exports the final good produced by human capital, despite the free education. This is not surprising, since it is also valid in the standard RV model when human capital endowment is abundant. On the other hand, the factor price of capital which is perfectly equally distributed and owned by all individuals decreases as well in the country with publicly provided education. Moreover, each individual still has to pay the income tax which will be used to finance the cost of education. On the contrary, although individuals of human capital get higher factor price and income tax is not imposed in the private provision economy but they have to pay tuition for the education, so they are not necessary better off as well. The comparisons of the welfare between the two countries can easily be examined, but we would rather focus only on the trade patterns.

Another point should also be noticed is that quality among individuals of human capital is identical not only just within a country but also between countries. Hence if factor mobility is allowed as well as free trade, capital and human capital will move from the country with publicly provided education to the country with privately provided education, since individuals of human capital must earn more in the country with privately provided education.

How will unskilled labor move between countries then? Since the difference of unskilled labor income can be earned is indetermined and the answer depends on the exogenous variables such as population and capital endowment.

The examination about whether a country will end up as a country with publicly provided country or privately provided country, and how trade patterns are eventually determined will be more interesting. For example, to examine whether a country with larger size or smaller size of $K/N$ will prefer to be public provision country and as a result has a comparative in production of final good produced by using human capital. In addition, general forms of production functions may be more appropriate for our analysis in this paper.

All of this may be considered in the future research.

References


Notes

1. Mayer (1982), shows factor quality considerations into Heckscher-Ohlin framework and examines the importance of factors skills in determining a coun-
try’s production pattern and income distribution.

2. Production functions of good cannot be the same in Heckscher Ohlin framework.

3. $H_e$ will be chosen to maximize $H$ by the government in the case of publicly provided education or by the individuals in the case of privately provided education. We will show this later.

4. Many studies assume this, for example, see Gupta (1994).

5. The unit cost functions are defined as

$$\min \left\{ W, a_x + W, a_y \mid \sqrt{L_1H} + 1 \right\}$$

$$\min \left\{ W, a_x + ra_x \mid \sqrt{L_2K} + 1 \right\}$$

where $a_x = \frac{L_i}{X_i}$, $a_y = \frac{H}{X_1}$, and $a_x = \frac{L_i}{X_j}$, $a_y = \frac{K}{X_j}$.

6. Note that this is not an unskilled labor ‘s lifetime income, since he or she receives $rK/2N$ as well.

7. It does not matter whether an individual of the human capital is employed in the sector 1 or in the education sector as an educator, he or she will get only the same factor price of human capital in terms of present value. This also applies to the case of privately provided education in the next subsection.

8. In this paper, human capital as well as unskilled labor are actually “mobile” between sectors. As we know, if $K$ had been so large or $P$ had been so small (i.e. relative price of final good 2 is so large), sector 2 would have demanded more $L$ hence $U_e$ would have been so small and it would have ended up a small amount of human capital. In extreme case, specialization instead of diversification may occur, just as in the case of Heckscher Ohlin model where factors are mobile between factors. In the case that both final good are produced, we must have $K (2 + t) / NP < 1$.